



Leasing your fleet

Making it work for you

Lease your fleet. Build your business.

Leasing vehicles, as part of a total fleet management package, gives you the flexibility to tailor your fleet to meet your company's unique operating requirements.

How leasing can make a difference:

- No initial capital outlay leaving your capital free to invest in the future of your business
- No ownership risk – we retain ownership of the vehicle and offer various options associated with maintenance and disposal
- Flexibility in the length of your lease term. Depending on the type of lease we can offer leases between 6 and 45 months for passenger vehicles and up to 72 months for light commercials
- One monthly invoice from one supplier for all vehicle related costs, reducing your administration costs
- The lease rate is an operating expense and therefore payments may be tax deductible*
- Fixed costs throughout the lease make for easy budgeting and even, predictable cash flow
- Fringe Benefit Tax (FBT) savings* – our buying power means lower vehicle costs, which may mean FBT savings for you
- Competitively priced leases tailored to match your vehicle usage requirements
- Comprehensive reporting to help maximise fleet effectiveness and reduce your fleet spend

At Custom Fleet, we can help make your fleet work harder for you, with a wide range of leasing options and integrated management solutions to increase your fleet's efficiency and lower your costs. By partnering with Custom Fleet you'll have access to the expertise and experience that helps us keep over 60,000 vehicles moving throughout Australia every day. So whether you have a fleet of five or five hundred, you'll know everything is running smoothly.



Leasing vehicles for your fleet not only allows you to free up capital and budget expenses, it means you can tailor your fleet to your business objectives.

Leasing options designed around you and your business

Custom Fleet offers a number of options to ensure the 'best fit' with your needs:



Fully Maintained Operating Lease

Custom Fleet retains ownership of the vehicle and your monthly lease rate includes all servicing and maintenance costs, such as repairs, registration, tyres and accident management. Non-maintained options are also available for those wanting to take a more 'hands on' approach.



Finance Lease

A structured finance lease provides you the flexibility of setting an agreed residual value over the set term of your choice. You can also choose the maintenance option that best suits your needs. At the end of the term we can assist with disposal or retention of the asset.



Sale and Leaseback

If you currently own your fleet, Custom Fleet will buy your vehicles, then lease them back to you on a finance arrangement where possible and work with you to provide any new vehicles required. This can provide your business with an additional capital injection and seamless changeover from vehicle ownership.



nEXt Lease

We offer a wide range of previously leased vehicles under a fully maintained operating lease. This is an attractive option if you are seeking affordable lease rates and the possibility of FBT savings.*

Custom fleet value-added services

We can help you leverage your business further with:

Vehicle Purchasing Options on Ex-lease Vehicles

For your staff and their families. With over 60,000 vehicles under management in Australia, we have a vehicle to suit most needs.

Heavy Commercial Leasing and Finance Options

Combine your heavy commercial asset management under one fleet management supplier. We offer medium and long term operating and finance leases on trucks, forklifts and other heavy commercial vehicles.

Fleet Management Services

Choose whether you would like to build a fully maintained option into your leases or attach a fleet management service and pay for maintenance as you go, using the buying power of Custom Fleet. Fleet management services are also available for your owned assets.

Fleet Cards

We save you time and money by providing access to discounted fuel prices and centralising your fuel transactions on your monthly lease invoice.

- Driver Training
- Relief Vehicles
- After Hours Support

